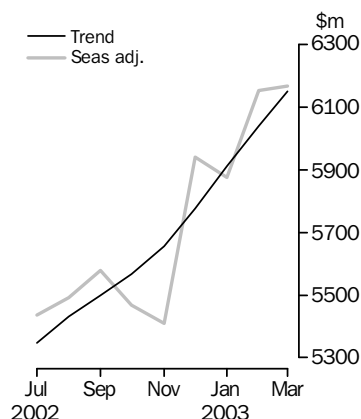


LENDING FINANCE

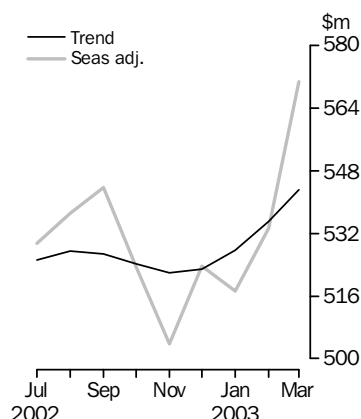
AUSTRALIA

EMBARGO: 11.30AM (CANBERRA TIME) THURS 15 MAY 2003

Personal finance



Lease finance



KEY FIGURES

	Feb 2003	Mar 2003	Feb 2003 to Mar 2003
	\$m	\$m	% change
TREND ESTIMATES			
Housing finance for owner occupation	8 807	8 896	1.0
Personal finance	6 040	6 151	1.8
Commercial finance	21 293	21 459	0.8
Lease finance	535	543	1.5

SEASONALLY ADJUSTED ESTIMATES

Housing finance for owner occupation	8 828	9 028	2.3
Personal finance	6 154	6 168	0.2
Commercial finance	20 795	22 928	10.3
Lease finance	533	571	7.0

KEY POINTS

HOUSING FINANCE FOR OWNER OCCUPATION

- The total value of commitments rose by 2.3% (seasonally adjusted) in March 2003. The trend series increased by 1.0% in March 2003.

PERSONAL FINANCE

- The total personal finance series (seasonally adjusted) increased by 0.2% in March 2003, after a 4.7% rise in February. The fixed lending series decreased by 0.5%, while revolving credit commitments rose by 0.8%.
- The total personal finance trend series rose by 1.8%, following a 2.2% rise in the previous month. The trend estimates for fixed lending and revolving credit commitments rose by 1.1% and 2.4% respectively.

COMMERCIAL FINANCE

- The seasonally adjusted series for commercial finance increased by 10.3% in March 2003. The revolving credit series rose by 6.8% (to \$7.4b) in March, after a similar increase (6.7%) in February 2003. Fixed lending commitments increased by 12.0% in March 2003.
- The trend series for total commercial lending increased by 0.8% in March 2003. The trend for fixed lending rose by 1.7% and revolving credit commitments fell by 1.1%.
- In original terms, commercial finance for housing (including finance for construction and finance for rent or resale) as a proportion of all housing finance (including owner occupation) was 36.5% for March 2003, compared to 33.5% a year earlier.

LEASE FINANCE

- Lease finance (seasonally adjusted) increased by 7.0% in March 2003.
- The lease finance trend increased by 1.5% in March 2003.

- For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or David Connolly on Canberra (02) 6252 5659.

NOTES

FORTHCOMING ISSUES

ISSUE

RELEASE DATE

April 2003	12 June 2003
May 2003	14 July 2003
June 2003	11 August 2003
July 2003	11 September 2003
August 2003	13 October 2003
September 2003	12 November 2003

.....

CHANGES IN THIS ISSUE

There are no changes in this issue

.....

ABBREVIATIONS

ABS	Australian Bureau of Statistics
APRA	Australian Prudential Regulation Authority
AREG	ATSIC Region
b	billion (one thousand million)
n.e.c.	not elsewhere classified

Dennis Trewin
Australian Statistician

LENDING FINANCE SUMMARY OF FINDINGS

HOUSING FINANCE FOR OWNER OCCUPATION

The total value of commitments (seasonally adjusted) rose by 2.3% in March 2003, after a rise of 1.1% in February. The trend series increased by 1.0%.

For further information refer to Housing Finance For Owner Occupation, Australia (cat. no. 5609.0).

PERSONAL FINANCE

The seasonally adjusted series for total personal finance increased by 0.2% in March 2003, after an increase of 4.7% in February. Fixed lending fell by 0.5%, while revolving credit commitments grew by 0.8%.

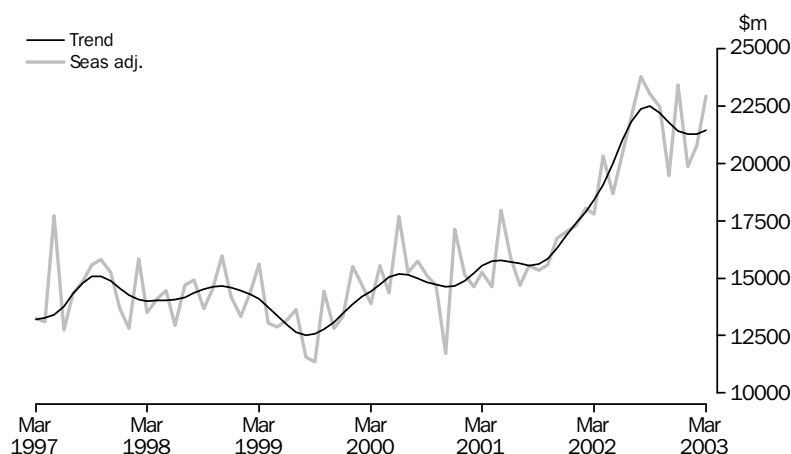
In March 2003, the total personal finance trend maintained its steady growth rising by 1.8%, with revolving credit commitments increasing by 2.4%. The trend series for fixed lending increased by 1.1% in March 2003.

COMMERCIAL FINANCE

The total commercial finance series (seasonally adjusted) increased by 10.3% to \$22.9b in March 2003, after a 4.7% rise in February. The fixed lending series grew by \$1.7b (12.0%) to \$15.5b in March. The revolving credit series increased by 6.8%, after a 6.7% rise in February.

The trend series for total commercial finance increased by 0.8% in March 2003. The revolving credit trend fell 1.1% in March following a 1.7% drop in February. The fixed lending trend increased 1.7% in March.

In original terms, commercial finance for housing (including finance for construction and finance for rent or resale) was 35.7% higher in March 2003 compared with March 2002, while housing finance commitments for owner occupation increased by 18.6% over the same period.



LEASE FINANCE

In March 2003, the seasonally adjusted lease finance series rose by 7.0%, further consolidating the increase in February (3.1%).

The trend series for lease finance increased by 1.5% in March 2003, after a similar (1.4%) increase in February 2003.

FINANCE COMMITMENTS, Summary: (\$m)

Month	SECURED HOUSING(a)		PERSONAL(b)			COMMERCIAL			LEASE
	Construction and purchase of dwellings(c)	Alterations and additions	Fixed loans(c)	Revolving credit(d)	Total	Fixed loans(c)	Revolving credit(d)	Total	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL									
2002									
March	7 961	364	2 212	2 654	4 867	10 630	5 890	16 521	536
April	8 191	346	2 201	2 568	4 769	12 267	5 984	18 251	461
May	9 352	417	2 479	3 071	5 551	14 110	5 609	19 718	553
June	8 108	345	2 343	3 256	5 599	16 662	9 506	26 168	699
July	8 808	369	2 468	3 299	5 768	15 246	9 373	24 619	604
August	8 444	364	2 399	3 218	5 616	15 407	9 199	24 605	529
September	8 058	367	2 283	2 794	5 078	13 348	7 454	20 802	506
October	8 782	457	2 530	3 209	5 740	15 002	7 712	22 715	514
November	8 670	465	2 477	3 270	5 748	12 612	7 455	20 067	470
December	8 486	448	2 459	3 245	5 704	15 205	8 846	24 051	553
2003									
January	7 585	411	2 423	2 736	5 159	10 758	5 347	16 105	424
February	8 281	444	2 628	2 924	5 552	11 700	6 049	17 749	444
March	9 434	451	2 755	3 415	6 170	14 534	7 216	21 750	535
SEASONALLY ADJUSTED									
2002									
March	8 043	..	2 191	2 659	4 849	11 473	6 309	17 782	560
April	7 990	..	2 234	2 727	4 961	13 838	6 495	20 333	518
May	8 237	..	2 246	2 766	5 012	12 915	5 760	18 675	518
June	8 343	..	2 285	2 992	5 277	12 621	7 741	20 362	513
July	8 315	..	2 347	3 090	5 436	13 599	8 395	21 994	530
August	8 463	..	2 438	3 053	5 491	15 339	8 436	23 775	537
September	8 584	..	2 443	3 136	5 579	14 781	8 254	23 035	544
October	8 537	..	2 508	2 960	5 468	14 417	8 066	22 483	523
November	8 328	..	2 471	2 940	5 410	12 837	6 632	19 469	504
December	8 618	..	2 630	3 312	5 942	14 752	8 668	23 420	524
2003									
January	8 730	..	2 522	3 354	5 876	13 357	6 500	19 857	517
February	8 828	..	2 671	3 483	6 154	13 859	6 937	20 795	533
March	9 028	..	2 659	3 509	6 168	15 516	7 412	22 928	571
TREND									
2002									
March	8 078	..	2 197	2 717	4 913	11 976	6 426	18 402	546
April	8 117	..	2 223	2 776	4 999	12 495	6 585	19 081	532
May	8 189	..	2 260	2 856	5 116	13 052	6 950	20 003	525
June	8 280	..	2 304	2 935	5 239	13 571	7 400	20 971	524
July	8 368	..	2 353	2 994	5 346	13 996	7 821	21 817	525
August	8 433	..	2 402	3 029	5 431	14 266	8 104	22 370	528
September	8 469	..	2 448	3 051	5 499	14 320	8 168	22 488	527
October	8 499	..	2 489	3 078	5 566	14 237	7 983	22 220	524
November	8 546	..	2 525	3 132	5 657	14 094	7 682	21 775	522
December	8 620	..	2 560	3 218	5 777	13 988	7 426	21 414	523
2003									
January	8 711	..	2 594	3 318	5 912	14 031	7 250	21 281	528
February	8 807	..	2 625	3 415	6 040	14 170	7 123	21 293	535
March	8 896	..	2 653	3 498	6 151	14 412	7 047	21 459	543
.. not applicable									
(c) Includes refinancing.									
(a) For owner occupation.									
(b) Includes unsecured housing finance for owner occupation.									
(d) New and increased credit limits during the month. Includes credit cards.									

HOUSING AND PERSONAL FINANCE COMMITMENTS, By Lender: **Original (\$m)**

Month	HOUSING FINANCE(a)					PERSONAL FINANCE(b)				
	Banks	Permanent building societies	Wholesale lenders n.e.c.	Other lenders	Total	Banks	Credit co-operatives	Finance companies	Other lenders	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
2002										
March	6 105	275	1 183	398	7 961	3 625	326	640	276	4 867
April	6 214	319	1 261	398	8 191	3 602	272	640	255	4 769
May	6 950	376	1 539	488	9 352	4 196	315	757	283	5 551
June	6 127	293	1 258	430	8 108	4 339	292	713	256	5 599
July	6 645	310	1 410	443	8 808	4 446	310	754	258	5 768
August	6 396	281	1 353	414	8 444	4 324	337	712	242	5 616
September	6 183	248	1 272	356	8 058	3 930	266	654	228	5 078
October	6 725	316	1 345	396	8 782	4 370	273	734	363	5 740
November	6 788	300	1 204	378	8 670	4 384	273	753	338	5 748
December	6 653	266	1 140	427	8 486	4 338	276	809	281	5 704
2003										
January	5 964	242	1 013	365	7 585	3 926	276	691	266	5 159
February	6 392	304	1 205	380	8 281	4 233	290	763	267	5 552
March	7 300	297	1 430	408	9 434	4 669	333	847	320	6 170

(a) Secured finance for owner occupation. Excludes alterations and additions.

(b) Unsecured housing finance for owner occupation.

COMMERCIAL AND LEASE FINANCE COMMITMENTS, By Lender: **Original (\$m)**

Month	COMMERCIAL FINANCE					LEASE FINANCE				
	Banks	Money market corporations	Finance companies	Other lenders	Total	Banks	General financiers	Finance companies	Other lessors	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
2002										
March	13 269	726	574	1 951	16 521	164	123	142	106	536
April	14 678	1 444	563	1 566	18 251	117	112	140	93	461
May	17 013	642	412	1 652	19 718	174	114	160	105	553
June	21 503	2 475	434	1 757	26 168	195	144	210	149	699
July	20 470	2 051	489	1 608	24 619	161	220	103	120	604
August	21 794	np	436	np	24 605	133	186	93	116	529
September	18 224	388	456	1 735	20 802	147	146	101	113	506
October	20 018	497	427	1 773	22 715	151	149	106	108	514
November	17 695	103	445	1 823	20 067	158	115	96	101	470
December	21 160	378	547	1 965	24 051	176	140	114	123	553
2003										
January	14 346	np	340	np	16 105	126	117	84	97	424
February	15 572	161	391	1 625	17 749	133	110	96	105	444
March	18 835	121	520	2 273	21 750	182	137	100	116	535

np not available for publication but included in totals where applicable, unless otherwise indicated

PERSONAL FINANCE COMMITMENTS, By Purpose (Fixed Loans): **Original (\$m)**

	<i>New motor cars and station wagons</i>	<i>Used motor cars and station wagons</i>	<i>Total motor vehicles(a)</i>	<i>Individual residential blocks of land</i>	<i>Unsecured finance for owner occupa- tion(b)</i>	<i>Debt consolidation</i>	<i>Refinancing</i>	<i>Other(c)</i>	Total
<i>Month</i>	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
2002									
March	337	443	867	180	45	206	305	608	2 212
April	357	446	883	192	38	196	293	599	2 201
May	395	487	967	215	43	218	366	670	2 479
June	354	423	855	189	39	191	412	658	2 343
July	380	477	937	203	42	222	425	640	2 468
August	335	470	890	190	40	211	410	659	2 399
September	323	440	847	197	39	206	405	590	2 283
October	350	488	927	224	43	239	436	661	2 530
November	340	451	872	214	48	227	436	680	2 477
December	356	441	884	223	48	213	412	679	2 459
2003									
January	333	477	883	252	42	229	389	627	2 423
February	338	459	888	292	42	242	448	716	2 628
March	362	473	919	334	46	244	474	738	2 755

(a) Includes motor cycles and other motor vehicles.

(c) Includes boats, caravans and trailers, household goods, travel and holidays and other purposes.

(b) Includes alterations and additions.

PERSONAL FINANCE COMMITMENTS, Revolving Credit Stocks and Flows: **Original (\$m)**

	NEW AND INCREASED CREDIT LIMITS			CANCELLATIONS AND REDUCTIONS	CREDIT AT END OF MONTH	
	Secured	Unsecured	Total	Total	Total limits	Credit used
Month	\$m	\$m	\$m	\$m	\$m	\$m
2002						
March	1 200	1 454	2 654	1 963	124 698	58 538
April	1 144	1 424	2 568	1 105	125 994	58 683
May	1 461	1 610	3 071	1 402	127 598	59 497
June	1 663	1 593	3 256	1 228	129 615	61 000
July	1 623	1 677	3 299	1 714	129 115	61 401
August	1 579	1 639	3 218	1 513	130 659	61 880
September	1 430	1 365	2 794	928	132 572	62 868
October	1 603	1 607	3 209	974	135 699	63 958
November	1 614	1 657	3 270	866	138 545	65 504
December	1 751	1 493	3 245	969	140 717	67 208
2003						
January	1 561	1 175	2 736	1 012	142 490	67 935
February	1 611	1 314	2 924	897	144 401	69 202
March	1 941	1 474	3 415	1 132	146 490	70 045

COMMERCIAL FINANCE COMMITMENTS, By Purpose (Fixed Loans): **Original (\$m)**

	<i>Construction finance</i>	<i>Purchase of real property</i>	<i>Wholesale finance</i>	<i>Purchase of plant and equipment</i>	<i>Refinancing</i>	<i>Other</i>	Total	<i>Commitments not drawn at end of month</i>
<i>Month</i>	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
2002								
March	556	4 680	np	1 187	1 296	np	10 630	13 421
April	1 127	4 669	np	1 370	1 415	np	12 267	17 748
May	1 161	5 896	518	1 210	1 435	3 889	14 110	19 941
June	1 505	6 320	594	1 092	1 200	5 951	16 662	20 691
July	1 586	5 557	783	1 174	1 364	4 781	15 246	19 955
August	1 247	5 763	np	1 032	1 041	np	15 407	20 430
September	1 295	5 197	532	1 259	1 175	3 891	13 348	19 623
October	1 672	5 385	688	1 028	1 403	4 826	15 002	21 238
November	1 571	5 613	490	1 090	917	2 932	12 612	21 104
December	2 155	5 794	np	1 049	1 082	np	15 205	20 553
2003								
January	1 635	4 527	np	950	616	np	10 758	21 507
February	1 329	5 540	483	938	795	2 614	11 700	22 210
March	1 604	5 850	np	1 150	864	np	14 534	24 327

np not available for publication but included in totals where applicable, unless otherwise indicated

LEASE AND COMMERCIAL FINANCE COMMITMENTS, Stocks and Flows: **Original (\$m)**

	<u>LEASE FINANCE</u>		<u>COMMERCIAL REVOLVING CREDIT</u>			
	<i>Total commitments</i>	<i>Commitments not drawn at end of month</i>	<i>New and increased credit limits</i>	<i>Cancellations and reductions</i>	<i>Total credit limits at end of month</i>	<i>Credit used at end of month</i>
<i>Month</i>	\$m	\$m	\$m	\$m	\$m	\$m
2002						
March	536	325	5 890	7 472	199 459	110 112
April	461	323	5 984	6 748	213 623	112 751
May	553	339	5 609	7 675	211 106	110 178
June	699	336	9 506	6 639	213 535	111 664
July	604	345	9 373	9 309	211 257	109 854
August	529	336	9 199	7 996	212 314	111 931
September	506	351	7 454	8 489	211 438	110 820
October	514	335	7 712	7 330	212 489	109 739
November	470	329	7 455	5 200	214 680	110 872
December	553	326	8 846	7 312	216 661	110 566
2003						
January	424	324	5 347	7 915	214 111	110 768
February	444	340	6 049	6 346	214 457	110 886
March	535	324	7 216	6 671	216 188	111 721

FINANCE COMMITMENTS, For Housing (Owner Occupation & Commercial): **Original (\$m)**

	OWNER OCCUPATION (SECURED FINANCE)				OWNER OCCUPATION (UNSECURED FINANCE)	COMMERCIAL FINANCE			ALL HOUSING FINANCE
	Construction of dwellings	Purchase of new dwellings	Purchase of established dwellings (a)	Alterations and additions	Total (a) (b)	Construction of dwellings for rent or resale	Purchase of dwellings by individuals for rent or resale	Purchase of dwellings by others for rent or resale	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
2002									
March	873	262	6 827	364	45	328	3 549	337	12 585
April	860	253	7 079	346	38	384	3 621	323	12 905
May	1 007	306	8 040	417	43	528	4 368	417	15 126
June	897	250	6 962	345	39	500	4 127	442	13 561
July	1 086	268	7 454	369	42	682	4 099	399	14 399
August	948	268	7 227	364	40	647	4 028	345	13 868
September	845	248	6 965	367	39	669	3 884	403	13 420
October	906	248	7 628	457	43	928	4 118	391	14 720
November	856	300	7 514	465	48	637	4 146	418	14 384
December	809	270	7 408	448	48	979	4 009	578	14 550
2003									
January	710	255	6 620	411	42	363	3 502	340	12 243
February	822	267	7 192	444	42	613	3 988	348	13 716
March	910	308	8 216	451	46	666	4 672	381	15 651

(a) Includes refinancing.

(b) Includes alterations and additions.

FINANCE COMMITMENTS, For Motor Vehicles: **Original (\$m)**

PERSONAL FINANCE(a)						COMMERCIAL FINANCE(a)	LEASE FINANCE	ALL VEHICLE FINANCE
	New motor cars and station wagons	Used motor cars and station wagons	Motor cycles	Other motor vehicles	Total	Total	Total	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
2002								
March	337	443	17	71	867	696	237	1 801
April	357	446	16	64	883	705	223	1 810
May	395	487	16	69	967	647	284	1 899
June	354	423	13	65	855	658	294	1 807
July	380	477	15	65	937	629	242	1 808
August	335	470	25	60	890	618	237	1 745
September	323	440	18	66	847	632	241	1 719
October	350	488	22	67	927	649	225	1 801
November	340	451	23	58	872	643	216	1 731
December	356	441	18	69	884	620	244	1 748
2003								
January	333	477	17	56	883	572	181	1 637
February	338	459	17	75	888	629	207	1 725
March	362	473	18	66	919	781	236	1 935

(a) Excludes revolving credit.

LEASE FINANCE COMMITMENTS, For Motor Vehicles: **Original (\$m)**

Month	MOTOR CARS AND STATION WAGONS		LIGHT TRUCKS		HEAVY TRUCKS		OTHER MOTOR VEHICLES	ALL VEHICLES
	New	Used	New	Used	New	Used	Total	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
2002								
March	139	38	19	4	21	4	11	237
April	134	38	17	3	12	8	10	223
May	161	54	23	3	19	8	17	284
June	165	50	27	5	22	8	15	294
July	143	44	19	3	19	4	11	242
August	133	42	17	4	32	4	6	237
September	132	42	18	3	32	4	10	241
October	133	41	14	3	14	5	15	225
November	132	35	19	3	15	3	9	216
December	150	41	20	3	15	4	11	244
2003								
January	110	34	15	4	9	4	5	181
February	126	34	15	4	15	7	5	207
March	149	33	19	3	18	6	6	236

FINANCE COMMITMENTS, For Plant and Equipment: **Original (\$m)**

<i>Month</i>	COMMERCIAL FINANCE (a)			LEASE FINANCE	ALL PLANT AND EQUIPMENT FINANCE
	<i>Transport equipment (b)</i>	<i>Other plant and equipment</i>	<i>Total</i>	<i>Total</i>	<i>Total</i>
	\$m	\$m	\$m	\$m	\$m
2002					
March	66	425	491	298	789
April	226	440	666	238	904
May	58	504	562	269	832
June	82	352	434	405	839
July	280	266	546	362	907
August	155	259	414	292	706
September	273	354	627	265	892
October	85	294	379	289	668
November	137	311	448	255	702
December	66	363	429	309	737
2003					
January	146	231	377	243	620
February	37	272	309	236	545
March	52	316	369	299	668

(a) Excludes revolving credit.

(b) Excludes motor vehicles (see tables 9 and 10).

LEASE FINANCE COMMITMENTS, For Plant and Equipment: **Original (\$m)**

	<i>Transport equipment(a)</i>	<i>Construction and earthmoving equipment</i>	<i>Agricultural machinery and equipment</i>	<i>Manufacturing equipment</i>	<i>Electronic data processing equipment</i>	<i>Office machines</i>	<i>Shop and office furniture, fittings and equipment</i>	<i>Other goods</i>	Total
<i>Month</i>	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
2002									
March	4	24	16	21	127	59	13	34	298
April	4	11	25	18	87	41	14	39	238
May	5	25	26	27	81	44	17	44	269
June	5	25	41	51	147	57	19	61	405
July	3	21	12	31	189	49	9	46	362
August	6	21	8	25	132	58	13	28	292
September	3	29	12	18	89	62	9	42	265
October	5	17	12	27	115	61	12	40	289
November	5	32	13	14	71	62	15	40	255
December	10	26	14	18	111	54	28	47	309
2003									
January	6	14	12	22	119	28	10	33	243
February	11	15	14	15	91	40	9	41	236
March	5	23	14	26	113	53	14	51	299

(a) Excludes motor vehicles (see tables 9 and 10).

EXPLANATORY NOTES

INTRODUCTION

1 This publication presents statistics of finance commitments made by significant lenders for the purposes of secured housing finance for owner occupation, other personal finance, commercial finance and lease finance.

2 *Secured housing finance for owner occupation* is secured finance to individuals for the purchase or construction of dwellings for owner occupation, and for alterations and additions to existing owner occupied dwellings. Refinancing involving a change of lender is also included, while refinancing with the same lender is excluded from all estimates.

3 *Personal finance*, other than secured housing finance for owner occupation, is finance provided to individuals for their personal, non-business, use. Both fixed loans and revolving credit finance are included.

4 *Commercial finance* is finance provided to individuals and corporations for business or investment purposes, including for the construction or purchase of dwellings for rental or resale. Fixed loans, revolving credit and commercial hire purchase are included.

5 *Lease finance* includes finance and leverage leases. Operating lease finance statistics are provided as spreadsheets on AusStats.

SCOPE

6 Finance commitments made by the following types of lenders are included:

- Banks
- Permanent building societies
- Credit unions/co-operative credit societies
- Life or general insurance companies
- General government enterprises
- Superannuation funds
- Securitisers of mortgage assets (wholesale lenders) which provide funds to borrowers through a retail intermediary (e.g. mortgage originators)
- Other Registered Financial Corporations.

COVERAGE

7 The statistics cover all bank commitments, and all commitments for secured housing finance for owner occupation made by permanent building societies. Of the remaining commitments, the largest lenders for each of secured housing finance for owner occupation, other personal finance, commercial finance and lease finance are covered, so that when calculated separately for each of the four broad categories of purpose finance, at least 95% of Australia-wide finance commitments and at least 90% of each state's finance commitments are covered. While many lenders other than banks are not covered, at least 70% coverage is maintained for all published lender types (including the Other Lenders series and Other Lessors series).

8 An annual collection is conducted to maintain and update the survey coverage. New lenders are included as their lending for any of the four categories of finance becomes sufficiently large.

9 From June 2001, the statistics for:

- secured housing finance for owner occupation cover all commitments by banks and permanent building societies, and commitments by all other lenders which provided more than \$50m for housing finance in 2000;
- personal finance cover all commitments by banks, and commitments by all other lenders which provided more than \$96m for personal finance in 2000;

From June 2002, the statistics for:

- commercial finance cover all commitments by banks, and commitments by all other lenders which provided more than \$484m for commercial finance in 2001;
- lease finance cover all commitments by banks, and commitments by all other lenders which provided funds of more than \$31m for lease finance in 2001.

EXPLANATORY NOTES *continued*

COVERAGE *continued*

10 Additional smaller lenders are also covered where it is necessary to maintain collection coverage (as specified in paragraph 7).

REVISIONS

11 Revisions to previously published statistics are included in the publication as they occur.

12 Changes in the classification of lenders (e.g. the conversion of a permanent building society to a bank) are reflected in the Lender series from the month of the change. Data for earlier periods for such lenders are not reclassified. Details of the establishment of new banks are published in the Reserve Bank of Australia's monthly *Bulletin* in the section on Technical Notes to Tables.

SEASONAL ADJUSTMENT

13 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation and 'trading day effects'. A 'trading day effect' reflects the varying amounts of activity on different days of the week and the different number of days of the week in any month (i.e. the number of Sundays, Mondays, etc.). This effect may be partly caused by the reporting practices of the lenders. Adjustment is also made for Easter which may affect the March and April estimates differently. Seasonal adjustment does not remove the effect of irregular or non-seasonal influences (e.g. a change in interest rates) from the series.

TREND ESTIMATES

14 Smoothing seasonally adjusted series reduces the impact of the irregular component of the seasonally adjusted series and creates trend estimates. These trend estimates are derived by applying a 13 term Henderson-weighted moving average to all but the last six months of the respective seasonally adjusted series. Trend series are created for the last six months by applying surrogates of the Henderson moving average to the seasonally adjusted series. For further information, refer to *Information Paper: A Guide to Interpreting Time Series—Monitoring Trends: An Overview* (cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on Canberra 02 6252 6345 or by email at <timeseries@abs.gov.au>.

15 While the smoothing technique described in paragraph 14 enables trend estimates to be produced for the latest few months, it does result in revisions to the trend estimates as new data become available. Generally, revisions become smaller over time and, after three months, usually have a negligible impact on the series. Changes in the original data and re-estimation of seasonal factors may also lead to revisions to the trend.

EFFECTS OF ROUNDING

16 Where figures have been rounded, discrepancies may occur between sums of the component items and totals. Percentage changes in this publication have been derived from unrounded data.

ABS DATA AVAILABLE ON REQUEST

17 Estimates for months prior to those shown in this publication and more detailed series can be purchased in spreadsheet format from the ABS web site. For more information, contact the ABS National Information and Referral Service on 1300 135 070.

RELATED PUBLICATIONS

18 Users may also wish to refer to the following ABS releases:

- *Housing Finance for Owner Occupation, Australia* (cat. no. 5609.0)
- *Assets and Liabilities of Australian Securitisers* (cat. no. 5232.0.0.40.001)
- *Annual Statistics for Financial Institutions* (cat. no. 5661.0.40.001)
- *Building Approvals, Australia* (cat. no. 8731.0)
- *Building Activity, Australia: Dwelling Unit Commencements, Preliminary* (cat. no. 8750.0)
- *Private New Capital Expenditure and Expected Expenditure, Australia* (cat. no. 5625.0)
- *Sales of New Motor Vehicles, Electronic Publication* (cat. no. 9314.0)

EXPLANATORY NOTES *continued*

RELATED PUBLICATIONS

continued

19 In addition, the Reserve Bank of Australia (RBA) produces the monthly *Reserve Bank of Australia Bulletin*, the tables of which are available on the RBA web site <<http://www.rba.gov.au>>. The Australian Prudential Regulation Authority (APRA) also publishes a range of finance statistics on its web site <<http://www.apra.gov.au>>.

20 Current publications produced by the ABS are listed in the *Catalogue of Publications and Products, Australia* (cat. no. 1101.0). The *Catalogue* and information on forthcoming releases (Release Advices) are available from any ABS office or from the ABS web site <<http://www.abs.gov.au>>.

GLOSSARY

Agricultural machinery and equipment	Includes tractors, tillage implements, seeding, planting and fertilising equipment, agricultural mowers, harvesters, etc.
Alterations and additions	Comprises all structural and non-structural changes which are integral to the functional and structural design of a dwelling. Examples are garages, carports, pergolas, reroofing, recladding, etc. Alterations and additions do not include swimming pools, ongoing repairs, or maintenance and home improvements which do not involve building work.
Commitment	Is a firm offer of finance. It either has been, or is normally expected to be, accepted. Commitments accepted and cancelled in the same month are included. Commitments to non-residents are excluded.
Construction and earth moving equipment	Includes concrete mixers and pumpers, dozers, graders, mobile cranes, crawler tractors, dumpers, road rollers, earth packers, scarifiers, rippers, etc.
Construction of dwellings	Comprises commitments made to individuals to finance, by way of progress payments, the construction of owner occupied dwellings.
Debt consolidation	For personal finance, comprises commitments whose principle purpose is to consolidate and pay out amounts owing by the borrower to third parties.
Dwelling	Is a single self-contained place of residence such as a detached or semi-detached house, a terrace house, a flat, home unit, town house, etc. which includes bathing and cooking facilities.
Electronic data processing equipment	Includes computers, computer peripherals, data entry devices, word processing machines, etc.
Established dwelling	Is a dwelling that has been completed for 12 months or more prior to the lodgement of a loan application, or has been previously occupied.
Finance lease	Refers to the leasing or hiring of tangible assets under an agreement, other than a hire purchase agreement, which substantially transfers from the lessor to the lessee all the risks and benefits incident to ownership of the asset without transferring the legal ownership.
Fixed loans	Generally involve: <ul style="list-style-type: none"> ■ a commitment for a fixed amount for a fixed period for a specific purpose; ■ a schedule of repayments over a fixed period; and ■ repayments which reduce the liability of the borrower but do not act to make further finance available.
Heavy trucks	Comprises all vehicles with a gross combination mass rating in excess of 3.5 tonnes, including prime movers registered without trailers.
Light trucks	Comprises vehicles constructed primarily for the carriage of goods which do not exceed 3.5 tonnes gross vehicle mass such as utilities, panel vans, trucks, cab-chassis, forward control vans and four-wheel drives used to carry goods.
Manufacturing equipment	Includes all plant and equipment used in the manufacture of goods except motor vehicles such as forklifts, work trucks and tractors.
Motor cars and station wagons	Includes cars, station wagons, four-wheel drive and forward control passenger vehicles with up to nine seats (including the driver).
Motor cycles	Includes two and three wheeled motor cycles and mopeds, scooters and motor cycles with side cars.
New dwelling	Is a dwelling that has been completed within 12 months of the lodgement of a loan application, and the borrower will be the first occupant.
Office machines	Includes telephone systems (including PABX equipment), facsimile machines, cash registers, photocopiers, etc.

GLOSSARY *continued*

Purpose	Of the loan is that specified by the borrower. Where possible multiple purpose loans are split and each component is reported in the appropriate purpose category. Otherwise the whole loan is classified to the major purpose.
Refinancing	For personal and commercial finance, represents a commitment to refinance an existing loan. For secured housing finance, only those loans where the refinancing lender is not the original lender and the security is unchanged are included. The refinancing of a loan to fund a change of residence is treated as a new lending commitment.
Revolving credit	Generally has the following characteristics: <ul style="list-style-type: none">■ a commitment for a credit or borrowing limit is given for a specific period after which the commitment is reviewed;■ the extent of the borrowing used at any time during the period may be for any amount up to the authorised limit; and■ repayments (other than of charges and interest) made during the period reduce the extent of the borrowing used and thereby increase the amount of unused credit available up to the authorised limit. Examples include credit cards, lines of credit and approved overdrafts.
Secured credit limits	Includes overdrafts, lines of credit, credit cards, etc. backed by a mortgage or other assets owned by the borrower.
Secured housing finance	Comprises all secured commitments to individuals for the construction or purchase of dwellings for owner occupation, regardless of type of security. Commitments for housing that will be occupied by persons other than the owner(s) are excluded.
Total credit limits at end of month	Comprises total approved credit limits available at the end of the reference month. In principle, this can be derived by adding new and increased lending commitments during the month less cancellations and reductions of credit limits during the month to the balance of credit limits at the end of the previous month. In practice, however, revisions and other adjustments (such as the transfer of an existing fixed credit facility) will mean that such a derivation is inexact.
Wholesale finance	Comprises finance for the purchase of goods by retailers and wholesalers.

FOR MORE INFORMATION . . .

- INTERNET** www.abs.gov.au the ABS web site is the best place to start for access to summary data from our latest publications, information about the ABS, advice about upcoming releases, our catalogue, and Australia Now—a statistical profile.
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- CPI INFOLINE** For current and historical Consumer Price Index data, call 1902 981 074 (call cost 77c per minute).
- DIAL-A-STATISTIC** For the latest figures for National Accounts, Balance of Payments, Labour Force, Average Weekly Earnings, Estimated Resident Population and the Consumer Price Index call 1900 986 400 (call cost 77c per minute).

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